

Leadership Coach Profile

Name: **Kathi Crow**

Location: Metro Washington, D.C. Area

Coaching Language: English

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Coaching Experience

Kathi Crow is a certified leadership coach who brings more than 25 years of successful business, finance and leadership development experience to her work. Kathi partners with executives and entrepreneurs to cultivate the skill set and mindset necessary to successfully lead teams and deliver strategic impact, while becoming valuable, positive and fulfilled leaders. Kathi works with experienced leaders through the C-Suite in the private, non-profit and public sectors. Given her personal experience with her own career path, she is particularly enthusiastic about and well-positioned to assist executives who are looking to make meaningful and impactful transitions and transformations.

Kathi is known as a fierce advocate for her clients, who have used the words “empathetic, loyal, supportive, encouraging, inspiring and positive” to describe her. Kathi leverages her extensive business experience to understand the demands her executive clients face in today’s business environment. In M&A transactional work, she guided her clients through a stressful process to achieve major life goals. Using these skills on behalf of coaching clients, Kathi assists her clients in finding ways to work through challenges while balancing the stress in their lives. The journey is as significant as the destination.

Career History

Prior to her work as a coach, Kathi was a Managing Director with The McLean Group, an investment bank to middle market firms, where she represented business owners in the sale of their companies. As an experienced M&A professional, Kathi has provided transaction advice, exit planning, consulting and executive coaching to business owners and their teams. Prior to her investment banking career, Kathi worked in the telecommunications industry in various consulting, engineering and sales management positions.

Education & Credentials

- Georgetown University, Certificate in Leadership Coaching
- International Coaching Federation accredited (ICF) Certified Coach
- Certified in the Leadership Circle Profile - 360 Assessment for Leaders, Managers & Teams
- Myers Briggs Type Indicator®, certified practitioner
- FINRA Registered Representative (Series 7, 63, 79)
- BA in Computer Science from Virginia Tech