

Leadership Coach Profile

Name: **Diana Banks**

Location: Metro Washington, D.C. Area

Coaching Language: English

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Coaching Experience

Diana Banks is a dynamic coach with more than 20 years of experience in Corporate America in the areas of Relationship Management, Business Development and Consulting. A passion to help individuals identify and pursue their career goals led her to the McDonough School of Business at Georgetown University where she became focused on strategies to help MBA's and seasoned executives experience career breakthroughs. As a certified leadership coach, Diana is committed to helping leaders identify the hidden barriers that inhibit growth and reveal the insights that drive successful careers. Through a foundation of trust, Diana works with her clients to set clear goals that enable affirmative change. Diana's work has focused on MBA's charting their careers, leaders striving to achieve the next level of success and executives seeking to drive sustainable organizational change.

Diana excels at listening and asking questions that create connection and clarity during the coaching relationship. Through encouragement, empathy, and an environment free of judgement, her clients can discover the answers that create clarity and reveal direction. Diana has been recognized as "an observant, gracious coach" who is able to help clients identify and pursue their goals with confidence.

Career History

Most of Diana's career has been spent building high performing global teams, serving in a variety of roles with firms such as Reuters, Bowne Financial Services and American Express.

Diana has built, managed, and led teams that were responsible for delivering large scale consulting engagements. While serving in corporate America she was known as an engaging leader with a "bias for action", excelling in roles that required superior client relationship skills, an ability to lead with comportsment while driving results and creating a culture of innovation and growth.

Education & Credentials

- International Coaching Federation accredited (ICF) PCC Certified Coach
- Georgetown University, Certificate in Leadership Coaching
- Korn Ferry Assessment of Leadership Potential
- Certified in the Leadership Circle Profile 360 Assessment, Leadership Systems
- MBA, Kellogg School of Management, Northwestern University
- BBA in Finance, Baruch College